

28 November 2024

To,

**BSE Limited** 

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001

**Scrip Code: 500870** 

Dear Sir/Madam,

**National Stock Exchange of India Limited** 

Exchange Plaza, Bandra Kurla Complex, Bandra East, Mumbai – 400 051

Scrip Symbol: CASTROLIND

<u>Sub.</u>: <u>Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations")</u>

We refer to our letters dated 25 November 2022 and 11 January 2023 (copies enclosed), informing about acquisition of 7.09% stake in *ki* Mobility Solutions Private Limited ("*ki* Mobility") by Castrol India Limited ("the Company").

We would like to further update that *ki* Mobility has undergone corporate restructuring through a Composite Scheme of Arrangement (Demerger) and Amalgamation ("Restructuring Scheme") involving TVS Automobile Solutions Private Limited (Transferee Company and erstwhile Holding Company of *ki* Mobility), TASL Automobile Solutions Private Limited (Resulting Company and erstwhile subsidiary of TVS Automobile Solutions Private Limited) and *ki* Mobility Solutions Private Limited (Transferor Company), and their respective shareholders. The Restructuring Scheme has been duly approved by the Hon'ble National Company Law Tribunal, Chennai. Accordingly, *ki* Mobility amalgamated with TVS Automobile Solutions Private Limited, and an Amended and Restated Shareholders Agreement between TVS Automobile Solutions Private Limited (Transferee Company) and the Company and other shareholders will be executed separately, intimation of which will be given by the Company.

In this context, it is pertinent to mention that subsequent to the said Restructuring, the rights and the percentage of shareholding of the Company in *ki* Mobility continues to remain the same in TVS Automobile Solutions Private Limited ("TASPL") except the number of shares which are allotted today, i.e., 28 November 2024 by TASPL pursuant to Restructuring Scheme as more elaborated hereunder:

### Registered address:

Castrol India Limited

CIN: L23200MH1979PLC021359

Technopolis Knowledge Park, Mahakali Caves Road, Andheri (East), Mumbai - 400093

Tel: +91 22 7177 7111 / Fax: +9122-66984101

Customer Service Toll Free No: 1800222100 / 18002098100



Nature of Shares	No. of Shares held by the Company in <i>ki</i> Mobility before Restructuring Scheme (as disclosed earlier by the Company)		to the Company (Transfered Company) pursuant to	
	No. of Shares	Percentage	No. of Shares	Percentage
		of share		of share
		capital *		capital *
Equity Shares	100	7.09	1,336	7.09
Compulsorily	95,083		12,70,309	
Convertible				
Preference				
Shares (Series C)				

<sup>\*</sup> on a fully diluted basis

It is further informed that pursuant to Restructuring Scheme, the name of TVS Automobile Solutions Private Limited will be changed to *ki* Mobility Solutions Private Limited, intimation of which will be given by the Company.

In this regard, please find enclosed the details required to be disclosed pursuant to Regulation 30 of the SEBI Listing Regulations, read with the SEBI Circular No. SEBI/HO/CFD/CFD-PoD1/P/CIR/2023/123 dated 13 July 2023.

This intimation is also being made available on the Company's website at: <a href="https://www.castrol.com/en\_in/india/home/investors/intimation-to-share-holders.html">https://www.castrol.com/en\_in/india/home/investors/intimation-to-share-holders.html</a>

Kindly take the above information on your record.

Thank you,

Yours faithfully, For Castrol India Limited

Hemangi Ghag
Company Secretary & Compliance Officer



Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with the SEBI Circular No. SEBI/HO/CFD/CFD-PoD1/P/CIR/2023/123 dated 13 July 2023:

Sr. No.	Particulars	)	
1.	Name of the target entity		
2.	Whether the acquisition would fall within related party transaction(s) and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at "arm's length"		
3.	Industry to which the entity being acquired belongs	Indian automotive aftermarket service industry	
4.	Objects and effects of acquisition (including but not limited to, disclosure of reasons for acquisition of target entity, if its business is outside the main line of business of the listed entity)	The acquisition is consequent to the approval by Hon'ble National Company Law Tribunal, Chennai ("NCLT") on the Composite Scheme of Arrangement (Demerger) and Amalgamation involving TVS Automobile Solutions Private Limited (Transferee Company and erstwhile Holding Company of <i>ki</i> Mobility), TASL Automobile Solutions Private Limited (Resulting Company and erstwhile subsidiary of TVS Automobile Solutions Private Limited) and <i>ki</i> Mobility Solutions Private Limited (Transferor Company) and their respective shareholders.	
		The Company was holding 7.09% stake in <i>ki</i> Mobility Solutions Private Limited (" <i>ki</i> Mobility"). Post the aforementioned acquisition, the percentage of Company's holding in TASPL remains the same as it was in <i>ki</i> Mobility i.e., 7.09%.	



5.	Brief details of any governmental or	Approval by NCLT	ac stated above	
٥.	regulatory approvals required for the	Approval by NCLT as stated above		
	acquisition			
6.	Indicative time period for the	N.A.		
0.	completion of the acquisition.	IV.A.		
7.	Nature of consideration – whether	The Company had acquired 7.09% stake in the		
	cash consideration or share swap	share capital (on a	•	
	and details of the same	for a total conside	•	•
		way of subscription	on to the following	ng shares issued
		by <i>ki</i> Mobility whi	ch was complete	d on 10 January
		2023:		
		a. 95,083 Compi	•	tible Preference
		·	C) of Rs. 10 each	
		b. 100 Equity shar	res of Ks. 10 each	l
		Pursuant to amalg	amation of <i>ki</i> M	obility in TASPI
		_		
		the Company has received shares of TASPL a follows:		
		Nature of	No. of Shares	No. of Shares
		Shares held by the of TASPI		of TASPL
		Company in allotted to		allotted to
			<i>ki</i> Mobility	the Company
			before	pursuant to
			before Restructuring	pursuant to Restructuring
			before	pursuant to
			before Restructuring	pursuant to Restructuring Scheme
			before Restructuring	pursuant to Restructuring Scheme (1336 Shares
			before Restructuring	pursuant to Restructuring Scheme
		Equity Shares	before Restructuring Scheme	pursuant to Restructuring Scheme (1336 Shares for every 100 Shares held)
		Equity Shares	before Restructuring Scheme	pursuant to Restructuring Scheme (1336 Shares for every 100 Shares held)
		Compulsorily	before Restructuring Scheme	pursuant to Restructuring Scheme (1336 Shares for every 100 Shares held)
		Compulsorily Convertible	before Restructuring Scheme	pursuant to Restructuring Scheme (1336 Shares for every 100 Shares held)
		Compulsorily Convertible Preference	before Restructuring Scheme	pursuant to Restructuring Scheme (1336 Shares for every 100 Shares held)
		Compulsorily Convertible	before Restructuring Scheme	pursuant to Restructuring Scheme (1336 Shares for every 100 Shares held)
		Compulsorily Convertible Preference Shares (Series	before Restructuring Scheme	pursuant to Restructuring Scheme (1336 Shares for every 100 Shares held)
		Compulsorily Convertible Preference Shares (Series C) The percentage of	before Restructuring Scheme  100 95,083	pursuant to Restructuring Scheme (1336 Shares for every 100 Shares held)  1,336 12,70,309
		Compulsorily Convertible Preference Shares (Series C)	before Restructuring Scheme  100 95,083	pursuant to Restructuring Scheme (1336 Shares for every 100 Shares held)  1,336 12,70,309
		Compulsorily Convertible Preference Shares (Series C) The percentage of remains the same	before Restructuring Scheme  100 95,083  the Company's has it was in ki Mo	pursuant to Restructuring Scheme  (1336 Shares for every 100 Shares held)  1,336  12,70,309  nolding in TASPL bility i.e., 7.09%.
8.	Cost of acquisition or the price at	Compulsorily Convertible Preference Shares (Series C) The percentage of	before Restructuring Scheme  100 95,083  the Company's has it was in ki Mo	pursuant to Restructuring Scheme  (1336 Shares for every 100 Shares held)  1,336  12,70,309  nolding in TASPL bility i.e., 7.09%.
8.	Cost of acquisition or the price at which the shares are acquired	Compulsorily Convertible Preference Shares (Series C) The percentage of remains the same	before Restructuring Scheme  100 95,083  the Company's has it was in ki Mo	pursuant to Restructuring Scheme  (1336 Shares for every 100 Shares held)  1,336  12,70,309  nolding in TASPL bility i.e., 7.09%.



9.	Percentage of shareholding / control	As per the details given in	n point no. 7.
	acquired and / or number of shares	green and account green and	
	acquired		
10.	Brief background about the entity acquired in terms of products/line of business acquired, date of incorporation, history of last 3 years turnover, country in which the	TASPL, a company incorporated under the Companies Act, 1956 in India on 24 April 2009 and headquartered at Madurai, Tamil Nadu, is a part of TVS mobility group, one of the large players in the India automotive aftermarket industry. TASPL has	
	acquired entity has presence and any other significant information (in brief)	presence in India and through its subsidiaries.	in the United Kingdom
		TASPL is engaged into providing digital platform based distribution of Automobile Spare Parts, accessories, service business including multi brand vehicle service and 24x7 Emergency Roadside Assistance.	
		Details of last 3 years' Turnover of TASPL (on Consolidated basis):	
		Year	Turnover *
			(in INR Crores)
		FY 2022-23	150.39
		FY 2021-22	155.68
		FY 2020-21	161.05
		*FY 2023-24 - 31/03/20. approved by Board and S	24 Financials are not yet Shareholders.

Castrol India Limited

CIN L23200MH1979PLC021359 Technopolis Knowledge Park, Mahakali Caves Road, Chakala, Andheri (East). Mumbai - 400 093

Tel: (022) 6698 4100 Fax: (022) 6698 4101

https://www.castrol.com/en in/india.html

Customer Service Toll Free No.: 1800 222 100 / 1800 209 8100



## **25 November 2022**

BSE Limited.

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 National Stock Exchange of India Limited, Exchange Plaza, Bandra Kurla Complex,

Bandra East, Mumbai – 400 051

Scrip Code: 500870 Scrip Symbol: CASTROLIND

Dear Sir/Madam,

Sub.: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations")

This is to inform you that Castrol India Limited ("the Company") has, today, entered into Shareholders Agreement and Share Subscription Agreement with ki Mobility Solutions Private Limited ("ki Mobility") and its shareholders, for acquisition of 7.09% stake (on a fully diluted basis post acquisition) in ki Mobility. ki Mobility is a part of TVS group, one of the large players in the India automotive industry and houses all the recent acquisitions of the TVS group in the India automotive aftermarket. ki Mobility is one of the leading players in the automotive service, maintenance and repair sector in India. The acquisition will be completed by January 2023, subject to the terms and certain conditions agreed between the parties.

In this regard, please find enclosed the following:

- 1. Details required to be disclosed pursuant to Regulation 30 of the SEBI Listing Regulations, read with the SEBI Circular No. CIR/CFD/CMD/4/2015 dated 9 September 2015 and
- 2. Press Release on the said acquisition.

This intimation is also being made available on the Company's website at: https://www.castrol.com/en\_in/india/home/investors/intimation-to-share-holders.html

Kindly take the above information on your record.

Thank you,

Yours faithfully,

For Castrol India Limited

**HEMANGI** YATEEN GHAG Date: 2022.11.25 11:04:43 +05'30'

Digitally signed by HEMANGI YATEEN GHAG

Hemangi Ghag

**Company Secretary & Compliance Officer** 

Disclosure under Regulation 30 SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with the SEBI Circular No. CIR/CFD/CMD/4/2015 dated 9 September 2015

SI. No.	Particulars	Disclosure	
1.	Name of the target entity	ki Mobility Solutions Private Limited ("ki Mobility")	
2.	Whether the acquisition would fall within related party transaction(s) and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at "arm's length"	II No d Promoter(s)/persons belonging to the promoter(s) Group and/or group companies, Castrol India Limited, are concerned or interested this transaction.	
3.	Industry to which the entity being acquired belongs	Indian automotive aftermarket service industry	
4.	Objects and effects of acquisition (including but not limited to, disclosure of reasons for acquisition of target entity, if its business is outside the main line of business of the listed entity)	This Strategic investment is aimed at expanding Castrol India's presence in the aftersales service & maintenance segment. This will drive value generation on account of accelerated pursuit of service and maintenance ambition. Both Castrol and Ki Mobility will explore business and technology collaborations under this partnership, to bring transformative disruption within the currently fragmented automotive service sector and create leadership position together with a forward focus on EV readiness.	
5.	Brief details of any governmental or regulatory approvals required for the acquisition	Not applicable	
6.	Indicative time period for the completion of the acquisition.	The acquisition will take place in two tranches and will be completed by January 2023 as described in point no. 8 below.	
7.	Nature of consideration – whether cash consideration or share swap and details of the same	Cash	
8.	Cost of acquisition or the price at which the shares are acquired	The Company will subscribe to Compulsorily Convertible Preference shares to be issued by <i>ki</i> Mobility which will result in the Company acquiring 7.09% stake in the share capital (on a fully diluted basis) of <i>ki</i> Mobility, for a total consideration of INR 487.50 Crores, as below:	

		capital (on a fully dilutation in December 2022.  b. Tranche 2: Subscription the share capital (on	on of 4.84% of the share ted basis post tranche 1) of ideration of INR 325 Crore on of additional 2.36% of a fully diluted basis post lity for a consideration of nuary 2023.
9.	Percentage of shareholding / control acquired and / or number of shares acquired	basis post tranche 2) subscription of Co	capital (on a fully diluted of <i>ki</i> Mobility through empulsorily Convertible the details given above in
10.	Brief background about the entity acquired in terms of products/line of business acquired, date of incorporation, history of last 3 years turnover, country in which the acquired entity has presence and any other significant information (inrief)	ty <i>ki</i> Mobility, a company incorporated under to Companies Act, 2013 in India on 30 September 20 and headquartered at Madurai, Tamil Nadu, is part of TVS group one of the large players in the India automotive industry and houses all the received.	
		Year	Turnover (in INR Crores)
		FY 2021-22	1206.95
		FY 2020-21	819.28
		FY 2019-20	544.97

## **Annexure 2: Press Release**

# Castrol and ki Mobility Solutions collaborate to strengthen Indian automotive aftermarket ecosystem

- Castrol India announces an investment of up to ₹487.5 Crores in ki Mobility Solutions to create a co-branded service and maintenance network
- Collaboration aims to create a strong B2C aftermarket network in India and enhance readiness for transition to electric mobility
- The alliance will offer potential for ki Mobility Solutions to globalize in select markets beyond India via its 'myTVS' digital platform

**Mumbai / Chennai, 25 November 2022:** Castrol India Limited (CIL), one of India's most valued lubricant players and Ki Mobility Solutions Pvt. Ltd. (KMS), a leading Indian player in the independent automobile aftermarket business, have announced a collaboration to leverage each other's strengths and expand the country's automotive aftermarket ecosystem via 'myTVS', KMS's digitally integrated multi-brand service platform for two and four wheelers.

CIL will acquire a 7.09% stake in KMS with a planned investment of upto ₹ 487.5 Crores, marking CIL's largest all-cash deal till date. With this strategic investment, CIL aims to expand its presence in service and maintenance for both internal combustion engine (ICE) and electric vehicles (EV) and leverage myTVS' digital and operational capabilities. This alliance will also offer potential for Castrol and KMS to collaborate and partner in select markets beyond India.

Vehicle owners will benefit from this strategic alliance through easy access to differentiated, digitally enabled service and maintenance offered by the myTVS platform whose reach includes 3 million customers across 1,000 garages in India. myTVS' online-to-offline digital platform already offers quality, standardized and cost-effective services and parts to B2B and B2C customers through its owned outlets, franchise network, at home services and road-side assistance.

CIL's existing presence in service and maintenance includes its rapidly expanding network of 220 Castrol Auto Service passenger car workshops in 110 cities across India and 42 Castrol Express Oil Change outlets that offer two-wheeler consumers swift and reliable oil change.

Sharing details about the collaboration, **Sandeep Sangwan, Managing Director, Castrol India Limited**, said, "KMS has a leading automotive digital platform, myTVS which is disrupting the Indian aftermarket. Castrol's established brand equity and nation-wide footprint in India, combined with myTVS' digital strength will bring structure to the currently fragmented automotive service sector and also accelerate business growth for KMS. In addition, Castrol will explore business and technology collaborations with KMS to enable readiness for transition to electric mobility. Indian consumers will reap the dual benefits of trusted brands and reliable services."

Cheering the joint announcement, **G. Srinivasa Raghavan**, **Managing Director**, **ki Mobility Solutions**, said, "This investment by Castrol India Limited is testimony to the success of our unique online-to-offline business model. Our partnership with Castrol will significantly enhance the ownership experience for customers across the lifecycle of their vehicles. Besides, the coming together of two leading players will offer numerous synergy

options like scaling-up of business offerings to electric vehicles, and the potential to expand our footprint beyond India."

## **About Castrol India Limited**

Castrol India Limited is one of India's leading lubricant companies with brands such as Castrol CRB, Castrol GTX, Castrol Activ, Castrol MAGNATEC and Castrol VECTON, which are the brands of choice for millions of consumers and customers across the country. The Company also operates in select segments like High Performance Lubricants and metalworking fluids used in a wide variety of industries such as automotive manufacturing, mining, machinery, and wind energy. Castrol has a large manufacturing and distribution network in India with three blending plants and a distribution network of 350 distributors who reach consumers and customers through over 100,000 retail outlets. For more information, please visit www.castrol.co.in

# About ki Mobility Solutions Pvt. Ltd.

ki Mobility Solutions Pvt. Ltd. is the digital subsidiary of TVS Automobile Solutions Pvt. Ltd., India's largest independent automotive aftermarket player and part of the USD 2 billion TVS Mobility Group. ki Mobility is India's first full-stack online-to-offline digital platform that offers quality, standardized and cost-effective service to vehicle owners of two-wheelers, passenger cars and commercial vehicles across the country. ki Mobility is a one-stop-shop for all service requirements for automobile owners where they can access high-quality repair management services, Parts, Accessories, Tyres, Batteries, Insurance, and on-demand Roadside Assistance across the country. ki Mobility operates the myTVS brand, which is India's largest integrated multi-brand vehicle service provider. Currently, myTVS has over 10,000 retailers and over 3 million customers across the country. For further details, please visit: www.kimobility.in

#### **Media contacts**

## Saswati Panigrahi

Communications, Castrol India Limited saswati.panigrahi@bp.com 9867558824

### **Preston Fernandes**

CurrentGlobal

PFernandes@currentglobal.com / 9920139446

#### V. Madhavan

Corporate Communications, ki Mobility Solutions Pvt. Ltd. madhavan.v@tvs.in / 9677008432

## **Shamitha Hegde**

Adfactors PR

Shamitha.hegde@adfactorspr.com / 9003107361

**Castrol India Limited** 

CIN L23200MH1979PLC021359 Technopolis Knowledge Park, Mahakali Caves Road, Chakala, Andheri (East), Mumbai - 400 093 Tel: (022) 6698 4100 Fax: (022) 6698 4101

https://www.castrol.com/en in/india.html

Customer Service Toll Free No.: 1800 222 100 / 1800 209 8100



## 11 January 2023

**BSE Limited**,

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 National Stock Exchange of India Limited, Exchange Plaza, Bandra Kurla Complex,

Scrip Symbol: CASTROLIND

Bandra East, Mumbai – 400 051

Dear Sir/Madam,

Scrip Code: 500870

Sub.: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations")

With reference to our letter dated 25 November 2022 on the subject (copy enclosed), it is hereby informed to you that Castrol India Limited ("the Company"), completed the acquisition of 7.09% stake (on a fully diluted basis post acquisition) in *ki* Mobility Solutions Private Limited ("*ki* Mobility") on 10 January 2023. *ki* Mobility is a part of TVS Mobility group, one of the large players in the India automotive industry and houses all the recent acquisitions of the TVS Mobility group in the India automotive aftermarket. *ki* Mobility is one of the leading players in the automotive service, maintenance and repair sector in India.

In this regard, please find enclosed the details required to be disclosed pursuant to Regulation 30 of the SEBI Listing Regulations, read with the SEBI Circular No. CIR/CFD/CMD/4/2015 dated 9 September 2015.

This intimation is also being made available on the Company's website at: <a href="https://www.castrol.com/en-in/india/home/investors/intimation-to-share-holders.html">https://www.castrol.com/en-in/india/home/investors/intimation-to-share-holders.html</a>

Kindly take the above information on your record.

Thank you,

Yours faithfully, For **Castrol India Limited** 

HEMANGI Digitally signed by HEMANGI YATEEN GHAG Date: 2023.01.11 11:20:19 +05'30'

**Hemangi Ghag** 

**Company Secretary & Compliance Officer** 

Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with the SEBI Circular No. CIR/CFD/CMD/4/2015 dated 9 September 2015

SI. No.	Particulars	Disclosure
	Name of the target entity	kiMability Calutiona Privata Limited ("kiMability")
2.	Name of the target entity  Whether the acquisition would fall within related party transaction(s) and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done	ki Mobility Solutions Private Limited ("ki Mobility")  No  None of the Promoter(s)/persons belonging to the Promoter(s) Group and/or group companies, of Castrol India Limited, are concerned or interested in this transaction.
3.	at "arm's length"  Industry to which the entity being acquired belongs	Indian automotive aftermarket service industry
4.	Objects and effects of acquisition (including but not limited to, disclosure of reasons for acquisition of target entity, if its business is outside the main line of business of the listed entity)	This Strategic investment is aimed at expanding Castrol India's presence in the aftersales service & maintenance segment. This will drive value generation on account of accelerated pursuit of service and maintenance ambition. Both Castrol and <i>ki</i> Mobility will explore business and technology collaborations under this partnership, to bring transformative disruption within the currently fragmented automotive service sector and create leadership position together with a forward focus on EV readiness.
5.	Brief details of any governmental or regulatory approvals required for the acquisition	Not applicable
6.	Indicative time period for the completion of the acquisition.	N.A.
7.	Nature of consideration – whether cash consideration or share swap and details of the same	Cash
8.	Cost of acquisition or the price at which the shares are acquired	The Company has acquired 7.09% stake in the share capital (on a fully diluted basis) of <i>ki</i> Mobility, for a total consideration of INR 487.50 Crores, by way of subscription to the following shares issued by <i>ki</i> Mobility:

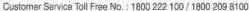
		a. 95,083 Compulsorily shares (Series C) of Rs b. 100 Equity shares of R	
9.	Percentage of shareholding / control acquired and / or number of shares acquired	basis post tranche 2) subscription of Co	capital (on a fully diluted of <i>ki</i> Mobility through mpulsorily Convertible C) and equity shares, as the in point no. 8.
10.	Brief background about the entity acquired in terms of products/line of business acquired, date of incorporation, history of last 3 years turnover, country in which the acquired entity has presence and any other significant information (in brief)	ki Mobility, a company incorporated under the Companies Act, 2013 in India on 30 September 2018 and headquartered at Madurai, Tamil Nadu, is a part of TVS mobility group, one of the large players in the India automotive aftermarket industry and houses all the recent acquisitions TVS mobility group has done in the India automotive aftermarket: MFCS, Gobumpr, CarCrew Technologies. It aims to provide an end-to-end vehicle life cycle management and connected vehicle proposition for consumers at the same time creating a unified seamless experience to all the ecosystem players [consumer, workshops, parts supply chain and B2B partnerships] on its tech platform.  Details of last 3 years' Turnover of ki Mobility (on Consolidated basis):	
		Year	Turnover (in INR Crores)
		FY 2021-22	1206.95
		FY 2020-21	819.28
		FY 2019-20	544.97

Castrol India Limited

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## **25 November 2022**

**BSE** Limited,

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001 National Stock Exchange of India Limited, Exchange Plaza, Bandra Kurla Complex, Bandra East, Mumbai - 400 051

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Kindly take the above information on your record.

Thank you,

Yours faithfully,

For Castrol India Limited

**HEMANGI** YATEEN GHAG Date: 2022.11.25 11:04:43 +05'30'

Digitally signed by HEMANGI YATEEN GHAG

Hemangi Ghag

**Company Secretary & Compliance Officer** 

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2.	Whether the acquisition would fall within related party transaction(s) and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at "arm's length"	None of the Promoter(s)/persons belonging to the Promoter(s) Group and/or group companies, of Castrol India Limited, are concerned or interested in this transaction.	
3.	Industry to which the entity being acquired belongs	Indian automotive aftermarket service industry	
4.	Objects and effects of acquisition (including but not limited to, disclosure of reasons for acquisition of target entity, if its business is outside the main line of business of the listed entity)	This Strategic investment is aimed at expanding Castrol India's presence in the aftersales service & maintenance segment. This will drive value generation on account of accelerated pursuit of service and maintenance ambition. Both Castrol and Ki Mobility will explore business and technology collaborations under this partnership, to bring transformative disruption within the currently fragmented automotive service sector and create leadership position together with a forward focus on EV readiness.	
5.	Brief details of any governmental or regulatory approvals required for the acquisition	Not applicable	
6.	Indicative time period for the completion of the acquisition.	The acquisition will take place in two tranches and will be completed by January 2023 as described in point no. 8 below.	
7.	Nature of consideration – whether cash consideration or share swap and details of the same	Cash	
8.	Cost of acquisition or the price at which the shares are acquired	The Company will subscribe to Compulsorily Convertible Preference shares to be issued by <i>ki</i> Mobility which will result in the Company acquiring 7.09% stake in the share capital (on a fully diluted basis) of <i>ki</i> Mobility, for a total consideration of INR 487.50 Crores, as below:	

		capital (on a fully dilu ki Mobility for a cons in December 2022. b. Tranche 2: Subscripti the share capital (on	ion of 4.84% of the share ted basis post tranche 1) of ideration of INR 325 Crore ion of additional 2.36% of a fully diluted basis post ility for a consideration of nuary 2023.
9.	Percentage of shareholding / control acquired and / or number of shares acquired	basis post tranche 2) subscription of Co	capital (on a fully diluted of <i>ki</i> Mobility through ompulsorily Convertible the details given above in
10.	Brief background about the entity acquired in terms of products/line of business acquired, date of incorporation, history of last 3 years turnover, country in which the acquired entity has presence and any other significant information (inrief)	ki Mobility, a company incorporated under the Companies Act, 2013 in India on 30 September 20 and headquartered at Madurai, Tamil Nadu, is part of TVS group one of the large players in the India automotive industry and houses all the rece	
		Year	Turnover (in INR Crores)
		FY 2021-22	1206.95
		FY 2020-21	819.28
		FY 2019-20	544.97
			0.1.1107

## **Annexure 2: Press Release**

# Castrol and ki Mobility Solutions collaborate to strengthen Indian automotive aftermarket ecosystem

- Castrol India announces an investment of up to ₹487.5 Crores in ki Mobility Solutions to create a co-branded service and maintenance network
- Collaboration aims to create a strong B2C aftermarket network in India and enhance readiness for transition to electric mobility
- The alliance will offer potential for ki Mobility Solutions to globalize in select markets beyond India via its 'myTVS' digital platform

**Mumbai / Chennai, 25 November 2022:** Castrol India Limited (CIL), one of India's most valued lubricant players and Ki Mobility Solutions Pvt. Ltd. (KMS), a leading Indian player in the independent automobile aftermarket business, have announced a collaboration to leverage each other's strengths and expand the country's automotive aftermarket ecosystem via 'myTVS', KMS's digitally integrated multi-brand service platform for two and four wheelers.

CIL will acquire a 7.09% stake in KMS with a planned investment of upto ₹ 487.5 Crores, marking CIL's largest all-cash deal till date. With this strategic investment, CIL aims to expand its presence in service and maintenance for both internal combustion engine (ICE) and electric vehicles (EV) and leverage myTVS' digital and operational capabilities. This alliance will also offer potential for Castrol and KMS to collaborate and partner in select markets beyond India.

Vehicle owners will benefit from this strategic alliance through easy access to differentiated, digitally enabled service and maintenance offered by the myTVS platform whose reach includes 3 million customers across 1,000 garages in India. myTVS' online-to-offline digital platform already offers quality, standardized and cost-effective services and parts to B2B and B2C customers through its owned outlets, franchise network, at home services and road-side assistance.

CIL's existing presence in service and maintenance includes its rapidly expanding network of 220 Castrol Auto Service passenger car workshops in 110 cities across India and 42 Castrol Express Oil Change outlets that offer two-wheeler consumers swift and reliable oil change.

Sharing details about the collaboration, **Sandeep Sangwan, Managing Director, Castrol India Limited**, said, "KMS has a leading automotive digital platform, myTVS which is disrupting the Indian aftermarket. Castrol's established brand equity and nation-wide footprint in India, combined with myTVS' digital strength will bring structure to the currently fragmented automotive service sector and also accelerate business growth for KMS. In addition, Castrol will explore business and technology collaborations with KMS to enable readiness for transition to electric mobility. Indian consumers will reap the dual benefits of trusted brands and reliable services."

Cheering the joint announcement, **G. Srinivasa Raghavan, Managing Director, ki Mobility Solutions,** said, "This investment by Castrol India Limited is testimony to the success of our unique online-to-offline business model. Our partnership with Castrol will significantly enhance the ownership experience for customers across the lifecycle of their vehicles. Besides, the coming together of two leading players will offer numerous synergy

options like scaling-up of business offerings to electric vehicles, and the potential to expand our footprint beyond India."

## **About Castrol India Limited**

Castrol India Limited is one of India's leading lubricant companies with brands such as Castrol CRB, Castrol GTX, Castrol Activ, Castrol MAGNATEC and Castrol VECTON, which are the brands of choice for millions of consumers and customers across the country. The Company also operates in select segments like High Performance Lubricants and metalworking fluids used in a wide variety of industries such as automotive manufacturing, mining, machinery, and wind energy. Castrol has a large manufacturing and distribution network in India with three blending plants and a distribution network of 350 distributors who reach consumers and customers through over 100,000 retail outlets. For more information, please visit www.castrol.co.in

## About ki Mobility Solutions Pvt. Ltd.

ki Mobility Solutions Pvt. Ltd. is the digital subsidiary of TVS Automobile Solutions Pvt. Ltd., India's largest independent automotive aftermarket player and part of the USD 2 billion TVS Mobility Group. ki Mobility is India's first full-stack online-to-offline digital platform that offers quality, standardized and cost-effective service to vehicle owners of two-wheelers, passenger cars and commercial vehicles across the country. ki Mobility is a one-stop-shop for all service requirements for automobile owners where they can access high-quality repair management services, Parts, Accessories, Tyres, Batteries, Insurance, and on-demand Roadside Assistance across the country. ki Mobility operates the myTVS brand, which is India's largest integrated multi-brand vehicle service provider. Currently, myTVS has over 10,000 retailers and over 3 million customers across the country. For further details, please visit: www.kimobility.in

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