

1 February 2024

To,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001

National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra East, Mumbai – 400 051

Scrip Code: 500870

Scrip Symbol: CASTROLIND

Dear Sir/Madam,

Sub.: Outcome of Board Meeting held on Thursday, 1 February 2024

It is hereby informed that the Board of Directors at its meeting held today i.e. Thursday, 1 February 2024, *inter-alia*:

1. Approved financial results of the Company for the quarter and year ended 31 December 2023;
2. recommended final dividend of INR 4.50/- per equity share of the face value of INR 5/- each for the financial year ended 31 December 2023 subject to approval by the Shareholders at the 46th Annual General Meeting;
3. fixed Thursday, 21 March 2024 as the record date for determining entitlement of members to final dividend for the financial year ended 31 December 2023. The dividend, if approved by the Shareholders will be paid on or before Friday, 26 April 2024.
4. scheduled 46th Annual General Meeting on Thursday, 28 March 2024.
5. re-appointed Mr. Rakesh Makhija (DIN: 00117692) as an Independent Director for a term of five consecutive years from 1 October 2024 to 30 September 2029, subject to approval of shareholders of the Company. The details required to be disclosed under Regulation 30 are enclosed as Annexure I.

Accordingly, we enclose the following:

- i. Statutory Auditors' Report on financial results for the quarter and year ended 31 December 2023 from Deloitte Haskins and Sells LLP, Statutory Auditors of the Company;
- ii. A copy of the audited financial results for the quarter and year ended 31 December 2023;

Registered address:

Castrol India Limited

CIN: L23200MH1979PLC021359

Technopolis Knowledge Park, Mahakali Caves Road, Andheri (East), Mumbai – 400093

Tel: +9122-66984100 / Fax: +9122-66984101

Customer Service Toll Free No: 1800222100 / 18002098100



iii. Declaration with respect to audit report with unmodified opinion on the aforesaid financial results; and

iv. Press release on the said financial results.

Extract of the aforesaid results will be published in the newspapers in the format prescribed under Regulation 47 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The aforesaid financial results will also be available on the Company's website on https://www.castrol.com/en_in/india/home/investors/financial-results.html.

The Board Meeting commenced at 4:45 P.M. IST and concluded at 7:55 P.M. IST.

You are requested to take the above information on your record.

Thank you.

Yours faithfully,
For **Castrol India Limited**

Hemangi Ghag
Company Secretary & Compliance Officer

Encl.: a/a



Annexure I

Details under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read along with SEBI Circular CIR/CFD/CMD/4/2015 dated 9 September 2015

Name of the appointee	Mr. Rakesh Makhija
Reason for change	Re-appointment of Mr. Rakesh Makhija as an Independent Director of the Company following the expiry of his current term as an Independent Director on 30 September 2024.
Date and term of re-appointment	The re-appointment shall be effective from 1 October 2024 and shall be valid upto 30 September 2029.
Relationship between Directors	Mr. Rakesh Makhija is not related to any Director or Key Managerial Personnel of the Company.
Declaration / Confirmation	Mr. Rakesh Makhija is not debarred from holding the office of a Director by virtue of any SEBI order or any other such authority.
Brief Profile	Enclosed.



BRIEF PROFILE OF MR. RAKESH MAKHIJA



Mr. Makhija has had an extensive career spanning over four decades, both internationally and in India. He served as an Independent Director and Non-Executive Chairman of Axis Bank Limited until October 2023. He also serves on Board of A.TREDS Limited.

During his career, he has held several top management positions within the SKF Group. He served as President for the Industrial market and as a member of the SKF Group executive committee. Prior to that, Mr. Makhija was President of SKF Asia with overall responsibility for China and India. He was the Managing Director of SKF India from 2002 to 2009.

Before joining SKF, Mr. Makhija served as CEO & Managing Director of Tata Honeywell Limited and subsequently as Country Manager & Managing Director of Honeywell International for South Asia. Prior to Honeywell, Mr. Makhija worked with Kinetics Technology International BV (now Technip), a process engineering and contracting company in the Netherlands for over eight years.

He is a Chemical Engineer from the Indian Institute of Technology (IIT), Delhi and was the recipient of the prestigious 'CNBC Business leader award for Talent Management' in 2007.

INDEPENDENT AUDITOR'S REPORT ON AUDIT OF ANNUAL FINANCIAL RESULTS AND REVIEW OF QUARTERLY FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF CASTROL INDIA LIMITED

Opinion and Conclusion

We have (a) audited the Financial Results for the year ended December 31, 2023 and (b) reviewed the Financial Results for the Quarter ended December 31, 2023 (refer 'Other Matters' section below), which were subject to limited review by us, both included in the accompanying "Statement of financial results for the Quarter and Year ended 31 December 2023" of Castrol India Limited ("the Company"), ("the Statement"), being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").

(a) Opinion on Annual Financial Results

In our opinion and to the best of our information and according to the explanations given to us, the Financial Results for the year ended December 31, 2023:

- i. is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended; and
- ii. gives a true and fair view in conformity with the recognition and measurement principles laid down in the Indian Accounting Standards and other accounting principles generally accepted in India of the net profit and total comprehensive income and other financial information of the Company for the year then ended.

(b) Conclusion on Unaudited Financial Results for the quarter ended December 31, 2023

With respect to the Financial Results for the quarter ended December 31, 2023, based on our review conducted as stated in paragraph (b) of Auditor's Responsibilities section below, nothing has come to our attention that causes us to believe that the Financial Results for the quarter ended December 31, 2023, prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

Basis for Opinion on the Audited Financial Results for the year ended December 31, 2023

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under Section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those Standards are further described in paragraph (a) of Auditor's Responsibilities section below. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("the ICAI") together with the ethical requirements that are relevant to our audit of the Financial Results for the year ended December 31, 2023 under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.



Management's Responsibilities for the Statement

This Statement which includes the Financial Results is the responsibility of the Company's Board of Directors and has been approved by them for the issuance. The Financial Results for the year ended December 31, 2023 has been compiled from the related audited financial statements. This responsibility includes the preparation and presentation of the Financial Results for the quarter and year ended December 31, 2023 that give a true and fair view of the net profit and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Financial Results that give a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the Financial Results, the Board of Directors are responsible for assessing the Company's ability, to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the financial reporting process of the Company.

Auditor's Responsibilities

(a) Audit of the Financial Results for the year ended December 31, 2023

Our objectives are to obtain reasonable assurance about whether the Financial Results for the year ended December 31, 2023 as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Financial Results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Annual Financial Results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.



- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors.
- Evaluate the appropriateness and reasonableness of disclosures made by the Board of Directors in terms of the requirements specified under Regulation 33 of the Listing Regulations.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Annual Financial Results, including the disclosures, and whether the Annual Financial Results represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the Annual Financial Results of the Company to express an opinion on the Annual Financial Results.

Materiality is the magnitude of misstatements in the Annual Financial Results that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Annual Financial Results may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Annual Financial Results.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

(b) Review of the Financial Results for the quarter ended December 31, 2023

We conducted our review of the Financial Results for the quarter ended December 31, 2023 in accordance with the Standard on Review Engagements ("SRE") 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the ICAI. A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with SAs specified under section 143(10) of the Act and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

**Deloitte
Haskins & Sells LLP**

Other Matters

The Statement includes the results for the Quarter ended December 31, 2023 being the balancing figure between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year which were subject to limited review by us. Our report on the Statement is not modified in respect of this matter.

For DELOITTE HASKINS & SELLS LLP
Chartered Accountants
Firm's Registration No. 117366W/W-100018



Saira Nainar
Partner
Membership No. 040081
UDIN: 24040081BK4PDN6160

Place: Mumbai
Date: February 1, 2024



Castrol India Limited

Registered Office: Technopolis Knowledge Park, Mahakali Caves Road, Andheri (East), Mumbai - 400 093.

(CIN: L23200MH1979PLC021359)

Website: www.castrol.co.in, Tel: (022) 66984100, Fax: (022) 66984101, Email - investorrelations.india@castrol.com

Statement of financial results for the Quarter and Year ended 31 December 2023

(Rupees in Crore)

Particulars	Quarter Ended 31.12.23 (Refer Note 5) Unaudited	Quarter Ended 30.09.23 Unaudited	Quarter Ended 31.12.22 (Refer Note 5) Unaudited	Year Ended 31.12.23 Audited	Year Ended 31.12.22 Audited
	Income				
Revenue From Operations	1,264.04	1,182.92	1,176.01	5,074.61	4,774.49
Other Income	22.27	20.23	19.64	83.15	67.05
Total Income	1,286.31	1,203.15	1,195.65	5,157.76	4,841.54
Expenses					
Cost of raw and packing Materials Consumed	565.38	568.17	565.87	2,407.18	2,278.87
Purchases of traded goods	50.18	51.89	43.27	240.61	249.40
Changes in inventories of finished goods / traded goods	5.37	6.12	34.74	(11.38)	(28.35)
Employee Benefits Expenses	77.21	69.19	72.69	291.58	272.58
Finance Costs	2.00	2.41	1.57	7.53	4.01
Depreciation and Amortisation Expenses	25.01	22.87	20.82	92.43	81.39
Other Expenses	236.84	218.99	208.80	948.71	890.89
Total Expenses	961.99	939.64	947.76	3,976.66	3,748.79
Profit Before Tax	324.32	263.51	247.89	1,181.10	1,092.75
Tax Expenses					
Current tax (net of reversal of earlier years)	83.73	71.85	45.90	325.53	274.49
Deferred tax	(1.35)	(2.76)	8.67	(8.56)	3.11
Total Tax Expenses	82.38	69.09	54.57	316.97	277.60
Profit after tax	241.94	194.42	193.32	864.13	815.15
Other comprehensive income (OCI)					
Items that will not be reclassified to profit or loss					
Re-measurement gains / (losses) on defined benefit plans	0.21	-	(1.61)	(3.95)	(1.25)
Income tax relating to Items that will not be reclassified to profit or loss	(0.06)	-	0.40	0.99	0.31
Other comprehensive income / (expense) for the period	0.15	-	(1.21)	(2.96)	(0.94)
Total Comprehensive Income for the period	242.09	194.42	192.11	861.17	814.21
Equity Share Capital (Face value of share of Rs. 5/- each)	494.56	494.56	494.56	494.56	494.56
Other Equity as at Balance Sheet date				1,627.13	1,391.47
Earnings Per Share (EPS) (Basic and Diluted) (Not Annualised) (Rs.)*	2.45*	1.97*	1.95*	8.74	8.24
See accompanying notes to the Financial Results					

FOR CASTROL INDIA LIMITED

Dated : 01 February 2024

Place : Mumbai


Sandeep Sangwan
Managing Director
DIN : 08617717



Castrol India Limited

Registered Office: Technopolis Knowledge Park, Mahakali Caves Road, Andheri (East), Mumbai - 400 093.
(CIN: L23200MH1979PLC021359)

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Statement of financial results for the Quarter and Year ended 31 December 2023

Statement of Assets and Liabilities	(Rupees in Crore)	
	As At 31 12 23 Audited	As At 31 12 22 Audited
Assets		
Non-current assets		
Property, plant and equipment	167.30	190.89
Right-of-use asset	89.36	66.13
Capital work in progress	108.36	60.76
Other Intangible assets	2.19	3.77
Financial assets	487.50	325.00
Investments	0.57	0.73
Loans receivable	9.44	6.52
Other financial Assets	49.74	56.18
Income tax assets (net)	78.10	68.55
Deferred tax assets (net)	103.55	56.67
Other non-current assets		
Total non-current assets	1,096.11	835.20
Current assets		
Inventories	532.92	534.44
Financial assets	422.82	350.36
Trade receivables	493.21	554.50
Cash and cash equivalents	706.58	663.21
Bank balance other than above	0.28	0.36
Loans receivable	49.64	22.07
Other financial assets	118.37	108.87
Other current assets		
Total current assets	2,323.82	2,233.81
Total assets	3,419.93	3,069.01
Equity and liabilities		
Equity		
Equity share capital	494.56	494.56
Other equity	1,627.13	1,391.47
Total equity	2,121.69	1,886.03
Non-current liabilities		
Financial liabilities	59.36	41.35
Lease Liabilities	-	3.79
Other liabilities	23.44	18.73
Provisions		
Total non-current liabilities	82.80	63.87
Current liabilities		
Financial liabilities		
Trade payables	25.03	23.50
Total outstanding dues of micro enterprises and small enterprises	681.40	655.36
Total outstanding dues of creditors other than micro and small enterprises	17.59	8.60
Lease Liabilities	383.10	310.46
Other financial liabilities	60.75	74.35
Other liabilities	34.16	33.99
Provisions	13.41	12.85
Current tax liabilities (net)		
Total current liabilities	1,215.44	1,119.11
Total equity and liabilities	3,419.93	3,069.01

FOR CASTROL INDIA LIMITED

Dated : 01 February 2024
Place : Mumbai




Sandeep Sangwan
Managing Director
DIN : 08617717

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Statement of financial results for the Quarter and Year ended 31 December 2023

Cash Flow Statement	(Rupees in Crore)	
	For the Year Ended 31.12.23 Audited	For the Year Ended 31.12.22 Audited
Cash flow from operating activities	1,181.10	1,092.75
Profit before tax	92.43	81.39
Adjustments for:		
Depreciation and amortization expenses	(3.10)	0.32
(Profit) /Loss on disposal of Property, plant and equipment and intangible assets (net)	1.40	6.07
Capital Work in Progress written off	0.94	0.29
Allowance for doubtful debts written off/(back) (net)	17.42	19.78
Expense recognised in respect of share based payments	0.88	(2.86)
Loss/ (gain) on fair valuation of forward contract	(4.15)	4.08
Unrealized foreign exchange (gain) / loss	(0.81)	(0.17)
Unrealised gain on Overnight Funds	7.53	4.01
Finance costs	(49.93)	(45.30)
Interest income	(1.51)	(1.17)
Excess accruals written back	1,242.20	1,159.19
Operating profit before working capital changes		
Movements in working capital:	1.52	(42.79)
Decrease / (Increase) in inventories	(86.96)	25.07
Decrease / (Increase) in other receivables	(73.40)	(39.00)
Decrease / (Increase) in trade receivables	88.21	87.07
Increase / (Decrease) in trade and other payables and provisions	1,171.57	1,189.54
Cash generated from / (used in) operations	(318.53)	(273.98)
Income tax refund / (payment) (net) (including interest)	853.04	915.56
Net cash flow from / (used in) operating activities (A)		
Cash flow from investing activities	(95.54)	(109.71)
Purchase of property, plant and equipment (including capital work-in-progress, intangible & ROU assets)	(162.50)	(325.00)
Investment made	3.94	-
Proceeds from sale of property, plant and equipment	(940.00)	(803.44)
Placement of bank deposits	897.14	1,255.37
Encashment of bank deposits	45.38	44.47
Interest received	0.24	0.35
Loan (given to)/refunded by employees	(251.34)	62.04
Net cash flow from / (used in) investing activities (B)		
Cash flow from financing activities	(642.93)	(593.47)
Dividend paid	(1.49)	(1.16)
Interest paid on other than lease liabilities	(19.38)	(12.87)
Payment of lease liabilities (including interest)	(663.80)	(607.50)
Net cash flow from / (used in) financing activities (C)		
Net increase / (decrease) in cash and cash equivalents (A+B+C)	(62.10)	370.10
Add: Unrealised gain on Overnight Funds	0.81	0.17
Cash and cash equivalents at the beginning of the year	554.50	184.23
Cash and cash equivalents at the end of the year	493.21	554.50
Components of cash and cash equivalents	8.96	5.42
Balances with banks in current accounts	273.44	368.91
Deposits with banks	210.81	180.17
Overnight funds	493.21	554.50
Total cash and cash equivalents		

Non cash transactions:

Share value plan:

Equity settled share based payments of Rs. 17.42 Crore (Previous Year: Rs.19.78 Crore) is expensed over the vesting period with a corresponding adjustment to Other Equity as the cost of such share value plan is borne by the Ultimate Holding Company

FOR CASTROL INDIA LIMITED


 Sandeep Sangwan
 Managing Director
 DIN : 08617717

Dated : 01 February 2024
 Place : Mumbai



Castrol India Limited

Registered Office: Technopolis Knowledge Park, Mahakali Caves Road, Andheri (East), Mumbai - 400 093.

(CIN: L23200MH1979PLC021359)

Website: www.castrol.co.in, Tel: (022) 66984100, Fax: (022) 66984101, Email - investorrelations.india@castrol.com


Statement of financial results for the Quarter and Year ended 31 December 2023

Notes :

1. These financial results have been prepared in accordance with the recognition and measurement principles of Indian Accounting Standard ("Ind AS") 34, prescribed under section 133 of the Companies Act 2013 (the "Act") read with relevant rules issued thereunder and the other accounting principles generally accepted in India.
2. The above results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 01 February 2024.
3. The Board of Directors of the Company has at its meeting held on 01 February 2024 recommended a Final Dividend of Rs. 4.50 per share (2022: Final Dividend Rs. 3.50 per share). This is in addition to an interim dividend of Rs. 3 per share (Par Value Rs 5/- each) (2022: Rs. 3.00 per share). The total dividend for year ended 31 December 2023 amounts to Rs. 7.5 per share (2022: Rs. 6.5 per Share). Final dividend is subject to approval of shareholders. The record date for the purpose of said Final Dividend is 21 March 2024 which would be paid on or before 26 April 2024.
4. The Company's business segment consists of a single segment of "Lubricants" in accordance with the requirements of Indian Accounting Standard (Ind AS) - 108 Operating Segment. Accordingly, no separate segment information has been provided.
5. The figures of the last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the respective financial year.
6. The Company has invested Rs 487.50 Crore in Ki Mobility Solutions Pvt. Ltd (Subsidiary of TVS Automobile Solutions Pvt Ltd) through Equity and Compulsory Convertible Preference Shares (CCPS). The first tranche of Rs 325 Crore was invested on 8 December, 2022. The second & final tranche of Rs 162.5 Crore was invested on 10 January 2023.

Dated : 01 February 2024
Place : Mumbai

FOR CASTROL INDIA LIMITED


Sandeep Sangwan
Managing Director
DIN : 08617717



1 February 2024

To,
The BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400001.

National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra East, Mumbai 400051

Scrip Code: 500870

Scrip Symbol: CASTROLIND

Dear Sir,

Sub: Declaration with respect to audit report with unmodified opinion to the audited financial results for the financial year ended 31 December 2023

We hereby declare that for the audited financial results of the Company for the financial year ended 31 December 2023, which have been approved by the Board of Directors of the Company at the meeting held today, i.e 1 February 2024, the statutory auditors, Deloitte Haskins and Sells LLP, have not expressed any modified opinion(s) in their audit report.

The above declaration is made in pursuant to Regulation 33 (3) (d) of the Securities Exchange and Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

Yours faithfully,
For Castrol India Limited


Deepesh Baxi



Wholetime Director & Chief Financial Officer

Registered address:

Castrol India Limited

CIN: L23200MH1979PLC021359

Technopolis Knowledge Park, Mahakali Caves Road, Andheri (East), Mumbai – 400093

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Customer Service Toll Free No: 1800222100 / 18002098100

PRESS RELEASE

Castrol India Limited reports highest-ever revenue in FY23

- Annual revenue up 6%, PBT up 8% (YoY).
- Buoyant 4Q performance; PBT at ₹324 Crores, up 31% (YoY).
- Launched innovative products and campaigns across categories.
- Declares ₹4.5 per share final dividend.

Mumbai, 1 February 2024: Castrol India Limited (BSE: 500870; NSE: CASTROLIND) has announced its results for the fourth quarter (4Q) and full year ended 31 December 2023 (FY23). The Company follows the calendar year (January to December) for its financial reporting.

For the full year ended 31 December 2023, the Company registered Revenue from Operations of ₹5075 Crores, recording a strong growth of 6% over ₹4774 Crores in the year ended 31 December 2022. Profit Before Tax for 2023 stood at ₹1181 Crores, marking a growth of 8% from ₹1093 Crores in 2022. The Profit After Tax for 2023 stood at ₹864 Crores, making a growth of 6% from ₹815 Crores in 2022.

For 4Q, from October to December 2023, the Company registered Revenue from Operations of ₹1264 Crores, achieving a growth of 7% over ₹1176 Crores in 4Q 2022. Profit Before Tax for 4Q 2023 stood at ₹324 Crores, marking a gain of 31% from ₹248 Crores in 4Q 2022. The Profit After Tax for 4Q 2023 stood at ₹242 Crores, registering a growth of 25% from ₹193 Crores in 4Q 2022.

Commenting on the annual performance and 4Q 2023 results, **Sandeep Sangwan, Managing Director, Castrol India Limited**, said, *“In 2023, we navigated strategic landscapes with precision, driving robust top- and bottom-line growth by deftly balancing volume, margin, and unwavering cost management. Our bonds with the trucking community, auto dealers, and consumers strengthened, fueled by the triumph of the #BadhteRahoAagey campaign—an anthem of empowerment for the trucking sector. Pragati Ki Paathshaala, our ongoing on-ground initiative, aspires to be the heartbeat of skill development and entrepreneurship among truckers nationwide.”*

“In the realm of two-wheelers, Castrol POWER1's 'India's ULTIMATE Motostar' sought to discover the nation's top motorsports talent. As for four-wheelers, our Castrol Auto Service centers, now totaling 450+, provided reliable service across India. Expanding our reach into rural Bharat, we enhanced product availability to 32,000 outlets deep in the hinterland. The launch of our auto care products gained momentum, now accessible in 21,000 outlets and embraced by trade and consumers alike. Direct consumer outreach, especially through e-commerce platforms, has yielded a positive impact,” he added.

In India, Castrol continues its dedicated provision of crucial EV fluids to OEM partners. Furthering our commitment to India's electrification, we've trained over 1000 independent car and bike mechanics, ensuring their readiness for the future of EVs. As part of its Onward, Upward, Forward



strategy, the global brand has introduced Castrol ON immersion cooling fluids for data centres. Immersion cooling can help to increase the overall efficiency and sustainability of IT operations.

Deepesh Baxi, Chief Financial Officer, Castrol India Limited, shared his thoughts on how he sees the next year panning out. *“In 2024, we will boldly navigate through challenges and capitalise on opportunities. Despite economic uncertainties, we see steady inflation and a positive shift in consumer confidence. Our focus on resilient manufacturing remains unwavering, with a keen eye on global risks. We move ahead with confidence, investing in our brands and innovations. Castrol is well-positioned to thrive, embracing smart factories and adapting to evolving market trends.”*

Building on strong financial performance and marking significant milestones of 125 years globally and 115 years in India, the Company’s Board of Directors recommended a final dividend of ₹4.50/- per equity share of the face value of ₹5/- each for the financial year ended 31 December 2023 subject to approval by the Shareholders at the 46th Annual General Meeting. This takes the total dividend for 2023 to ₹7.5/- per share. This distribution reflects the Company’s appreciation for the ongoing support of its shareholders throughout its 40 years as a publicly listed entity.

Key highlights from Castrol India in 4Q and 2023 included:

- **Refreshed brand identity:**
 - [Castrol unveiled a revamped global brand identity](#), reinforcing its distinctive positioning to meet evolving customer needs.
- **Product performance:**
 - [Foraying into the auto care segment](#), we now offer the comprehensive product range in over 21,000 outlets and e-commerce platforms across India.
 - Newly introduced products, Castrol MAGNATEC SUV 5W-30 and Castrol CRB ESSENTIAL, are gaining momentum in diverse price segments.
- **Brand building:**
 - [Castrol CRB TURBOMAX’s #Badhterahoaagey campaign](#) and its on-ground extension, [Castrol CRB TURBOMAX Pragati Ki Paathshaala](#), were launched to upskill truckers and empower them to #BadhteRahoAagey.
 - [Castrol POWER1’s ‘India’s ULTIMATE Motostar’](#) seeks India’s top motorsports talent, providing training at the LCR Honda Castrol MotoGP™ Team’s facility in Europe.
- **Sustainability:**
 - To reduce plastic consumption and carbon emissions, Castrol introduced bottles with 30% post-consumer recycled (PCR) content and achieved 100% renewable electricity at the Patalganga plant under the global PATH360 sustainability agenda.
- **EV ready:**
 - Castrol ON EV transmission fluids, launched for the aftermarket this year, can be bought on e-commerce platforms such as Amazon.
 - Trained more than 1000 independent car and bike mechanics, till date, on EV readiness to make them #Futureready.
- **Rewards & recognition:**



- Castrol's plants received accolades, with Silvassa winning top awards in Quality Excellence and Occupational Health and Safety, Patalganga earning safety awards from National Safety Council and the Golden Peacock, and Paharpur being recognized for Plant Efficiency by Apex India Foundation.
- Celebrated 11 years of injury-free operations, equivalent to about 5 million manhours, at Castrol CMS sites in India.

Notes to editors:

Summary of CIL financial results and comparison to last year and quarter

*CIL follows a calendar year basis (CY: January to December) for financial reporting

(Figures in ₹ Cr)	4Q 2023 (Oct – Dec)	4Q 2022 (Oct – Dec)	FY 2023 (Jan – Dec)	FY 2022 (Jan – Dec)
Revenue from operations	1264	1176	5075	4774
Profit before tax	324	248	1181	1093
Profit after tax	242	193	864	815

[1] The new packaging includes a 100% PCR plastic bottle and a non-PCR plastic cap. The label on the pack is made from paper.

About Castrol India Limited

Castrol India Limited is one of India's leading lubricant companies with brands such as Castrol CRB, Castrol GTX, Castrol Activ, Castrol MAGNATEC and Castrol VECTON, which are the brands of choice for millions of consumers and customers across the country. The Company also operates in select segments like High Performance Lubricants and metalworking fluids used in a wide variety of industries such as automotive manufacturing, mining, machinery, and wind energy. Castrol has a large manufacturing and distribution network in India with three blending plants and a distribution network of 350 distributors who reach consumers and customers through over 100,000 retail outlets. For more information, please visit www.castrol.co.in.

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